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MOST DAYS, I WRITE OR TALK **ABOUT FOOD IN NIAGARA - the** people growing it, cooking it and turning it

into something incredible for us to enjoy. I espouse the merits of buying local, particularly from independent retailers, and how it builds community. There's the relationship formed with the people running the farm, restaurant, or small-batch processor where we buy our favourite peaches, lunch or jam.

There are also the benefits of spending money within your own community. It helps one small business grow and hire staff, who will in turn spend their earnings in the community. And on it goes.

Every time I work on an issue of OUR HOMES, I'm reminded the same holds true with our local homebuilders, designers, and decorators. Ditto for the furniture, flooring, paint and lighting stores. We have so much local expertise to help us make our homes our refuges, and in turn, help us make our communities thriving places, too, by spending locally.

As you hunker down with this latest issue of OUR HOMES, it's my hope the wheels start turning as much about all the talented tradespeople available to us as they might about which paint colour, decorative touches or style of windows to choose for your next renovation project.

Many of the people here to help us also have incredible stories. Take this month's Spotlight on Nickerson Appliances. I could have dedicated an entire issue to telling the story of the Nickerson family, including how they started building their business 70 years ago by fixing washing machines, many of which were big tubs with hand-cranked ringers (thank goodness I was born in the era of the automated spin cycle).

In the years since, they've become a trusted name in the community because of their emphasis on customer service and selling quality appliances. I felt like the proverbial kid in the candy store when I interviewed Charlie Nickerson Jr., the third generation to run

the store. I wanted to leave with everything from a Miele vacuum cleaner to a brand new Gaggenau kitchen.

More importantly, my visit affirmed who I'll call when my dishwasher makes noises that interrupt dinner conversations. I know I'll get a straight answer about whether it's time to send it to the great kitchen in the sky or replace it.

I could also spend an entire issue gushing about how lucky we are in Niagara, so until next issue, enjoy!

Tiffany Mayer, Managing Editor tiffany.mayer@ourhomes.ca

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CONTENTS WINTER 2016/2017





ON THE COVER

To sleep, perchance to dream of Niagara's newest builds. Story, page 30. Photography by Kelly Horkoff.





LOCAL FEATURES

- **14** Style Picks We have the makings for this season's great gatherings.
- **18 Home & Builder** A look at the country home that quality built.
- **30** Home & Builder The story behind some of Smithville's newest communities.
- 36 Spotlight From washing machines to dream kitchens, Nickerson Appliances has you covered.
- **40 People** Our pros talk about the latest trends in Niagara and beyond.

DEPARTMENTS

8 Editor's Note

]4

- **12** Publisher's Note
- 26 Crafty Ideas Make Mercury Glass
- **28** Advice Statement Chandeliers
- **43** Home Resource Directory
- **46 Finishing Touch** Textured Luxe



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'TIS THE SEASON TO DECORATE OUR HOMES to all

their glory and snuggle in for the winter months. Maybe your family likes to ski or go south or dream about your next project.

This will be our first winter in Grimsby. We love it already, especially the calm and quiet. Our new neighbours are wonderful. I've managed to visit a few of the local stores but not all, and that is definitely on my to-do list. I always seem to be going somewhere and not stopping to say hi. There never seems to be enough time. The local Sobeys manager knows me, though. Thank you Rodney for helping me get OUR HOMES The Niagara Region out to my new neighbours. There are always copies of OUR HOMES available for his shoppers and for those who shop at many of the other Sobeys stores in the region.

With moving, there are always new projects and dreams. I did manage to accomplish a few. We redid our little front garden. The spring bulbs now wait for the warm weather - if the squirrels don't get to them first. Plus, I have new draperies. I even sewed the side panels myself, though I needed a seamstress to do the main sheers. I'm very pleased with the result.

Next I think I will visit the Furniture Gallery and replace a pair of living room chairs. Then I can decide on the exact paint colour and slowly our new little house will become our home.

Time to start planning your next project. Don't forget to source local for your materials and trades. We have wonderful, talented people here ready to help.

Enjoy your winter season with family and friends.

aurie

Laurie Lotimer, Publisher laurie.lotimer@ourhomes.ca

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12 | ourhomes WINTER 2016/2017

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PARTY TIME

Winter is the season of gatherings big and small, and always warm. Our Style Picks help you be the host with the most.

PHOTOGRAPHY KELLY HORKOFF

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BEST LAID PLANS

80

STORY CAELI MAZARA PHOTOGRAPHY KELLY HORKOFF FLOWERS VERMEER'S GARDEN **CENTRE AND FLOWER SHOP**

At the end of a long bucolic road in Pelham, nestled between a rural lane and a backdrop of lush woodland, is the handsome new home of George Lew and Tammy Andrews.



The house isn't quite a year old, but like the road, the time to make their country home a reality has also been meandering. George had the land for five years before the couple started talking about the project seriously two years ago. "Tammy and I were thinking, 'Do we want to build? Should we build?' " George recalls. "We finally got this Home Hardware Building Centre catalogue, and we flipped through it and saw a plan that we thought would be beautiful to build." Situated on 12 acres, eight of which are wooded, the house spans 3,800 square feet. The couple met their builder, Tucker **Homes**, through a friend, and brought their plan to **Doug Tucker** and his sons **David** and **Jonathan** for advice.

Continued on page 20

Pin lighting adds a subtle touch running up the main staircase of the home.

LEFT: The fireplace with its surrounding shelving is the focal point in a great room with a cathedral ceiling and large windows overlooking a patio and woodlot. ABOVE: David and Jonathan Tucker of Tucker Homes.



"The plan that was brought to us, we wanted to downsize," Jonathan says. "We wanted to make sure George and Tammy got highquality space over abundant space. Quality over quantity."

They wanted to create a space that could accommodate them as well as guests, including George's two sons or Tammy's two daughters, who are frequent visitors.

"We were originally looking for something around 1,800 square feet," Tammy says. "But then we found this plan, which was 4,100 square feet. It only got condensed down to 3,800, but we couldn't take anything away because we liked it so much."

For three months in 2015, **Brian Bodorkos** at Tucker Homes drew up the plans for the couple's build, and in May, construction got underway.

"The people of Tucker Homes formed the footings, they poured the foundation, they framed the walls," Jonathan says. "They installed the windows (from **Crowland Sash & Frame Ltd.**), the roof, the trim. These carpenters we have the fortune of employing and working with deserve tremendous credit because there aren't many tradesmen and craftsmen like them who have the breadth of skills that they do."

That reputation for quality craftsmanship is ultimately why George and Tammy chose Tucker Homes. "We were taken with how passionate they were," Tammy says. "It started out with them building a house for us and by the end it was like having family. I would build with them again in a heartbeat."

The couple came to their house-in-progress almost every day and watched their home form into what it is now.

An understated front entrance leads into a great room with a cathedral ceiling and a central fireplace by **One Stop Fireplace Shop**. This area is the heart of the home, with colours drawn from the woodland outside: timber greys, light browns, and wood features mixed into the beautiful décor. A mirror by the front door is framed by tiny wood disks. An unfinished wooden clock hangs in the laundry room. Decorative birch branches garnish the master bath.

"Originally they were going to run timbers into the great room but we liked clean lines better," Tammy says. "We liked the natural feeling outside, though, so we tried to bring it in through other things."





The natural palette in the rest of the home flows into a large, open kitchen equipped with generous storage and a casual gathering space around the island. **OPPOSITE:** Dark, textured wallpaper adds warmth and richness to the formal dining room.

in more

Arabesque tile with a metallic sheen makes an eye-catching kitchen backsplash.



LEFT: The master bedroom is tucked into a quiet corner of the house and features decorative touches from Home Sense. BELOW LEFT: A large walk-in closet makes getting ready in the morning a breeze, and is kept tidy by closed storage. **BELOW:** Natural touches continue in the bathroom with the addition of birch logs, complementing the relaxing vibe of a large stand-alone tub. **BOTTOM:** A custom-made drying rack is a practical and space-saving touch in the laundry room.





The focal point of this impressive space is the fireplace, which is finished in driftwood grey tile by Alfieri Floor Experts. Alfieri's Amanda Burke took great time and care with Tammy and Jonathan to come up with the final version.

"I'm a little partial to the fireplace surround," Jonathan says. "There was definitely some time spent in design collaboration to come up with something to present to George and Tammy that would suit the style of the home. But that fireplace is really tied to the cathedral ceiling and the great room. That was something that George and Tammy really wanted. That space provided us with a medium for that fireplace surround."

The furnishings, all purchased for the

new house, continue the colour scheme, complementing the grey-brown engineered hardwood floors from Alfieri, and neutral wall colour provided by **The Paint Can**.

The open-concept floor plan seamlessly integrates the great room and kitchen by Timberwood Kitchens, done in greys, blacks and balancing creams. A stunning Moroccanstyle, silver backsplash by Alfieri and new, stainless steel appliances add an eye-catching pop. A loft office, accessible by a grand staircase by Amber Stairs & Railings Inc., overlooks the entire great room. A spacious master bedroom with a generous walk-in closet and an en suite by **Bathworks** are tucked into a private corner on the ground floor. Continued on page 24





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home & builder

A sprawling back verandah is one of the couple's favourite features and calls to mind ranch living. The porch is framed by oversize timbers and a roof as high as the cathedral ceiling inside.

"I love this part," Tammy notes. "Tucker Homes added this to the original plan."

The two found hidden square footage over the three-car garage in a section of the home that has its own heating and air conditioning by Neu Heating and Air Conditioning. Two bedrooms, one bath, and a small sitting room make it the perfect private refuge for guests or family when they visit.

The whole home is protected by **Regional Signal.**

"The first day we went into our new home, it felt like we belonged," George says. "The house was us already."

It's a feeling they credit largely to the Tucker crew.

"It's not a bunch of craftsmen building a home for you," George explains, gesturing to the house around him. "It's family building something for you. Basically, this was a piece of paper. We brought it to Tucker Homes. They took the inspiration, everything Tammy and I said, and they developed it into this." **OH**





SOURCE GUIDE

Alfieri Floor Experts • Amber Stairs & Railings Inc. • Bathworks • Crowland Sash & Frame Ltd. • First In Counters Granite • Lakeside Landscape Inc. • My Concrete • Neu Heating and Air Conditioning • One Stop Fireplace Shop • The Paint Can • Regional Signal • Timberwood Custom Kitchens Inc. • Tucker Homes • Yarnell Overhead Doors

TOP: Space above the garage was used to create a private wing of the house with a bedroom and sitting area that's ideal for guests. LEFT: A bright and spacious main-floor guest room is an inviting space for visitors.

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crafty ideas



MERCURY GLASS

STORY AND PHOTOS LEIGH-ANN ALLAIRE PERRAULT

From rose gold and copper to aged bronze and muted gold patinas, mixed metallics have been adding shine and glitz in both fashion and interior design this year.

But if you've been hesitant to test drive the latest metal trends, here is a simple and affordable do-it-yourself way to create luxe-for-less mercury glass and bring shine to the festive season ahead.

From a collection of vases on a mantel, to an assortment of glass votives to mark each dining table place setting, you can easily transform any old or inexpensive glassware into a bespoke holiday showpiece.

PREPARATION

- Using a lint-free rag and Krud Kutter cleaner, thoroughly clean, rinse and dry the glass surface to ensure that any sticky labels, dust or dirt are removed.
- Fill the spray bottle with one-part water to one-part white vinegar and gently shake to mix.
- In a well-ventilated area, lay a drop cloth on a flat surface and place the first glass item upside down in the centre of the cloth.
- Put on your disposable gloves and shake the can of Mirror Effect spray paint well for about two minutes.



MATERIALS

Clear glass vases (I sourced my collection from a dollar store) Drop cloth or plastic sheet Disposable gloves Lint-free rags

Krud-Kutter Concentrated Cleaner

 $\frac{1}{3}$ cup white vinegar

¹/₃ cup water Spray bottle (with mist setting)

Rust-Oleum Mirror Effect spray paint in gold or silver (gold was used for this project)

Rust-Oleum Painter's Touch 2X Ultra Cover in Clear Matte

PAINTING

- Holding the Mirror Effect can approximately eight inches away from the glass, apply a light coat of the paint around all glass surfaces.
- As soon as the glass is well coated and while still wet, lightly mist the painted surface with the vinegar and water solution. The mixture will react with the paint to create a speckled, mercuryglass patina.
- Repeat on each of the remaining glass pieces and allow all to dry for approximately 10 minutes.
- To protect the mercury-glass paint finish, apply a light coating of 2X Ultra Cover to all of the glass, allowing it to dry, before placing on display. OH



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advice

Interior Designer **Dolores** Pian shares her ideas.





LET THERE BE LIGHT

It's been a long time since the first statement lighting fixture in the universe was created with a bang.

Back here on earth and in our homes, we mortals have been trying to replicate the same wow factor ever since.

Entranceways, bedrooms, kitchens and even bathrooms can use lights that make a statement. More often than not, we love to use chandeliers for this purpose. They are grand. They command attention. And, most definitely, they are striking.

Traditionally, chandeliers with tiny lights were gathered up into one large fixture and were central to the décor of a room, in most cases the dining room. Distinguished homes had Schonbek chandeliers with Swarovski crystals. We would also see fanciful, sweeping shapes of colourful glass from Murano and Venice, Italy – much like a grand dame in her wonderful gown attending La Scala Opera.

Over the past 10 years, traditional chandeliers have become objects of desire once again, evoking an era of glamour and style. Sleekly styled teardrops, without the faceted cuts, are the updated version of crystals, creating modern styling in a traditional fixture, such as the Crawford by Hudson Valley Lighting.

Today, lighting statements come in twos, threes or in clusters. Some are floating sculptures. Modern technology allows us to be more creative with different shapes and materials.

Artemide, one of the world's most progressive and grooviest lighting manufacturers, from Italy, regularly creates fantastical pieces that provide a lifetime of beauty and joy. One of their latest pieces, Chlorophilia, designed by Ross Lovegrove, cleverly up-lights a series of petals that act as prisms, producing light and shadows with the help of LEDs, creating a delicate, spaceexpanding effect.

Sometimes a statement chandelier is not a chandelier at all, but a large lamp that arcs overhead, such as the Arco, by Italian manufacturer Flos. It is considered an ageless classic suitable for any décor or function.

Light It Up

- Think of your chandelier as a stunning investment in visually-beautiful eye candy that will make an impression both by night and by day.
- In open-plan spaces, while your chandelier is the focus, it's good to mix sizes and type of fixtures that are flexible to your needs. The other fixtures don't have to match, but they do need to coordinate.
- Structurally, make sure your ceiling can support the weight of your light fixture. Not usually a problem but best to consult with your contractor. Better safe than sorry.
- There are so many wonderful options out there: traditional, vintage, transitional, modern, ultra modern, suspended, ceiling-hugger, colourful, clear, metal, glass, wood. No matter your tastes there's something to suit your personality and style.

1. SWAROVSKI LIGHTING: Valterri Chandelier 2. HUDSON VALLEY LIGHTING: Crawford Chandelier 3. VESOI: Infedele Suspension Light 4. ARTEMIDE: Chlorophilia 5. FLOS: Arco Floor Lamp 6. BULBRITE: LED Filament Bulbs

Turn it On

• Buy quality bulbs with a colour temperature of 2700 K to 3000 K. The lower the number the warmer and cosier the atmosphere. Different lighting and colour temperatures will bring out different shades in your wall colours, fabrics and carpets.

5

- Dimmers set the mood and provide as much light as required when needed. Dimmers can also be calibrated to preset light settings to provide the atmosphere and the timing of your choice.
- Incandescent filament bulbs are still the best for that warm fiery glow. They are the softest and most flattering bulbs available.
- Halogens are crisp and warm and make objects look sensuous and rounder.
- Fluorescents make objects and colours look flat, despite the colour temperature.
- LED lights are efficient and can be warm providing that you choose a warm colour temperature. Beware of pointy hot spots - make sure that you have a diffuser to soften the light source.
- If you're feeling nostalgic and you want to see a clear bulb, Bulbrite produces bulbs that replicate the exposed filaments of clear bulbs through LED technology.

Although lighting's primary function is to see and be seen, it's important to think of your empty ceilings and walls like a canvas to create your personal statement. Now all you have to ask yourself is: How will I light up my universe and make my statement? **OH**



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For people who make, construct, and design things,

their work is often a little bit art and a little bit science. This concept is aptly demonstrated in the way **Phelps Homes** plans its communities and in the homes it creates.

Paul Phelps, who's taken the helm of the 40-year-old business from his father Peter, is a perfectionist with exacting standards. Despite being busy with multiple projects, Paul provides input and direction to all phases of the work, ensuring the consistent quality for which Phelps Homes has earned a reputation.

As it turns out, there's more to developing a residential community than planting houses on an empty field. Phelps Homes takes great

care to plan its communities using census statistics and local government analytical trend information. That information enables the company to target the design and construction of homes to specific groups.

One such community, Auburn Trail in Smithville, offers homebuyers floor plans designed to meet every need. From first-time homebuyers looking to start a family to empty nesters wanting to downsize, Auburn Trail provides a variety of options.

The Blackstone is one of the beautifully appointed detached two-storey homes in Auburn Trail. At 2,681 square feet, this spacious home exemplifies the care that has gone into anticipating the needs of a busy family.

Beginning with the mudroom off the twocar garage, it's perfect for kids coming home from the game or a play date. They can leave behind soiled uniforms or muddy shoes before heading inside.

The kitchen, which houses a centre island and large, walk-in pantry, opens onto a great room, perfect for holiday entertaining with a dining area adjacent to the kitchen. Rounding out the first floor is a three-piece bathroom, and a flex room, which could be used as an office or bedroom.

The stairway just off the foyer, with its stained oak newel posts, handrail and tapered balusters, leads to the second floor, which consists of three bedrooms, a full bathroom and a convenient laundry room. Continued on page 32



and kitchen space flow seamlessly into each other in this openconcept design. OPPOSITE, TOP LEFT: The stairway to the second floor has stained oak newel posts and tapered balusters. TOP MIDDLE: (Clockwise from left) Christine Cernick, Tara Smith and Monica Chevarie are part of the Phelps sales, marketing and customer service team. TOP RIGHT: A mudroom tucked behind the garage provides a place for coats, shoes and bags. BOTTOM: A coffered ceiling is an example of the detailed design work done by Phelps.

LEFT: Living, dining



home & builder





LEFT: Yellows and greys make this bedroom bold and contemporary. **BOTTOM:** A nook at the top of the stairs provides a quiet space for a variety of activities.

A loft at the top of the stairs makes a cosy nook for reading, crafting or homework.

The large master bedroom is bright and airy with a cathedral ceiling and vestibule entry. An inviting en suite boasts dual sinks, large shower and stand-alone tub when relaxation is in order. A sizeable walk-in closet provides maximum practical storage that makes getting dressed in the morning a breeze.

The main upstairs bathroom is directly connected to one of the other two bedrooms, making it the ideal guest suite or perfect for other family members who require convenience and privacy. There's plenty of room for a growing family and the second floor is cleverly designed to maximize personal space.

Christine Cernick, a new homes sales representative for Phelps Homes, says these homes attract a variety of prospective buyers impressed not only with the quality of workmanship but by the way the Blackstone feels like home the moment you walk into it.

The location is also convenient and serene. Smithville, on the west edge of Niagara, is attracting young professionals from the GTA who are seeking a quieter place to call home but with all the amenities of restaurants, schools and easy access to the larger metropolitan areas. Cernick tells of one woman who came from Mississauga to view a home and was immediately struck by the quiet. "That's a big plus for those who want to escape the constant white noise a big city generates," Cernick says.

Smithville's newly sold-out **Brookside** community is another example of the type of community Phelps Homes is creating. It's filled with stylish single-detached and bungaloft townhomes that optimize space with thoughtful touches to bring out the homeowner's personality with ease. Phelps Homes is replicating such mixed, modern, beautiful communities with new builds in St. Catharines, Grimsby, Jordan, and again in Smithville with its **Stepping Stones** neighbourhood filled with two-storey towns geared toward first-time buyers.

"We create communities that blend seamlessly into the landscapes that surround them," Paul Phelps says. "Whether you're seeking a community of well-appointed family homes, an active adult community, or an exclusive enclave of estate residences, there's likely a Phelps home that fits your lifestyle."

Though all homes have available upgrades, even the standard appointments are a cut above what you will find in other developments, says **Tara Smith**, Phelps's marketing coordinator. "To Paul Phelps, quality and craftsmanship are the number one priority," Smith says. "Along with his wife Wendy, dubbed the Chief Reputation Officer for her flair in selecting the finishing touches and in decorating the model homes, every Phelps home is created to the exacting standards they both demand." **OH**







LEFT: A second-floor laundry room provides plenty of function and convenience. **TOP:** The master bedroom is full of grandeur. **ABOVE:** That grandeur is carried through to the en suite with a stand-alone tub perfect for an end-of-day soak.



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HOME **OF THE** RANGE

STORY TIFFANY MAYER PHOTOGRAPHY KELLY HORKOFF

THE PLACE: Walking into Nickerson Appliances is a little like falling down the rabbit hole. From the outside, the appliance showroom looks small and quaint. Really, this St. Catharines business, tucked in a mid-town residential neighbourhood, proves the adage true: looks can be deceiving. The showroom stretches as far as the eye can see and then some, each corner filled with the workhorses of a family home. Nickerson's also brims with history. The business started in the early 1940s when Charlie Nickerson Jr.'s grandfather Don and grandmother Mary started a part-time business fixing washing machines. The work supplemented Don's day job as a milkman. By 1945, appliances became the cornerstone of his career. He started selling Inglis washing machines on his front porch soon after, eventually expanding his simple showroom into the front rooms of the family home. Growth continued through the next three decades until the showroom reached its current size, all the while continuing to fit with its residential surroundings. It's a story Charlie Jr. shares with pride. "We love talking about our background because it's who we are and it's still a family-owned business," he says.



THE SPECIALTY: Nickerson's is known for its variety of mid- and upper-range appliances. Brand names like Miele, Bosch, Wolf, Sub-Zero, KitchenAid and DCS dominate. "But people are constantly surprised by what we have at the entry level," Charlie Jr. says. "People know we sell premium equipment. However we also want the everyday appliance shopper to know we have something to fit every budget." Even better, there's a culture of repair here. Charlie Jr. would rather fix than replace something, if the circumstance warrants. "We talk ourselves out of a lot of business."

THE TREND: Stainless steel is still stealing hearts but more of it is being made smudge-proof for easy cleaning. Black stainless dominates in the mid-range price category. Coloured appliances are also coming equipped with more stainless touches, such as white or black fridges with stainless handles. And of course, everything is integrated to fit seamlessly within kitchens so appliances disappear, streamlined with their surroundings.





THE NEWS: A Gaggenau and Thermador showroom with model kitchens has just been added to the store, making Nickerson's one of the very few retailers in Ontario carrying these premium European appliances. As such, the store works closely with cabinet and design teams to configure kitchens and ensure everything is perfectly built and installed. "We have some amazing teams that we work with here in Niagara."









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STORY TIFFANY MAYER PHOTOGRAPHY KELLY HORKOFF

No one knows what's on-trend better than Niagara's pros. These three give us their insights.

DANIELLE RINALDI Marketing and Business Development Manager Rinaldi Homes

Tell us what you do: I oversee all facets of marketing for Rinaldi Homes, from the website and sales materials to social media and community events. Within our team, I continuously look for opportunities to engage everyone and give back with events such as the Heart & Stroke Big Bike Ride, Kristen French Child Advocacy Centre of Niagara Playhouse Build, and the 12 Days of Giving program.

How has Rinaldi Homes shaped the Niagara community? Rinaldi Homes has been building the Niagara lifestyle since 1955. Our business has grown so much, employing and supporting many Niagara residents and businesses. We've built our brand throughout the region, creating communities in St. Catharines, Niagara

Falls, Fonthill, Welland, St. Davids, and Thorold. We've promoted growth in these areas and attracted new homeowners from outside Niagara to invest here. We're also big supporters of organizations that bring the community together, such as the Niagara Ice Dogs and Thorold Blackhawks.

What's the big trend in homebuilding right now? We're building a lot of bungalows. Those downsizing love that they can still maintain the same storage space with a walk-in pantry or a walk-in closet or both. We're seeing more natural materials like repurposed wood, used to warm up contemporary and modern spaces. Two-toned kitchens and black stainless steel appliances are making a big statement in the hub of the home.

SEAN & EDYTA RACINE, Owners A-1 Flooring Canada, St. Catharines

What are the perks of being on the A-1 team? A-1 Flooring thrives on ensuring every member of the team has work every day. The only way to accomplish this is to ensure every job we do is to the best of our abilities. The bulk of our business is repeat and referral. Without those, we likely wouldn't be here. Our success is our customers.

What sets A-1 apart from others

in the business? We're part of a large cooperative, which ensures our buying power is second to none. We turn those savings over to the client. Quality and service are our number one priorities and based on the reviews we receive, we are right on point.

What's trending in home flooring

at the moment? Luxury vinyl plank and tile have been hot. It's a great-looking product with wood and tile visuals. It's more scratchand dent-resistant than hardwood and you're able to contour the substrate, which leaves soft spots compared to laminate. It's so much more comfortable and softer on your feet than hardwood, ceramic or porcelain tile. *Continued on page 42*





MANFRED GEHRES Audi Brand Specialist **BRIAN MCKILLOP** Audi Brand Manager **STANLEY LYU** Audi Brand Specialist Audi St. Catharines

What do you love most about selling Audis? The thing we enjoy most about selling Audis is the product that we sell and working with Audi customers. The new generation of Audi automobiles is the best ever with the most advanced technology and safety systems. The cars are safer, lighter and handle better and most of all, they are amazing to drive. Both the Audi customer and the Audi designer share a passion for craftsmanship, engineering, quality, and performance.

Little known fact about Audi St. **Catharines?** Audi St. Catharines has been selling Audis in the Niagara region at the Hartzel Road location for 44 years and is owned and operated by the Zimmermann family.

What's big in car sales right **now?** The current trend in Audi automobiles is the evolution of the SUV crossover. The Audi Q lineup includes the small and versatile O3. the O5 SUV with its distinct profile, and the all-new Audi Q7 with the most progressive technology available, such as advanced driver safety systems and Audi Connect with its smart phone interface. **OH**

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ANTIQUES Antiques Unlocked, 39

APPLIANCES

Doug Swartz Appliances, 38 Nickerson Home Appliances, 29, 45

ART/ARTISANS/ART GALLERIES,

STUDIOS & WORKSHOPS Hamiltons of Pelham, 13 Simply White / Designer's Workroom, 35

AUDIO VIDEO/HOME AUTOMATION Regional Signal, 25

AUTOMOBILE SALES & SERVICE

Audi St. Catharines, 17 Henley Honda / Subaru of Niagara, 2 Subaru Canada, 7

BUILDERS

Phelps Homes, 27 Rinaldi Homes, 6 Tucker Homes, 48

CABINETS & MILLWORK/ WOODWORKING

Timberwood Custom Kitchens Inc, 23

FABRIC/BEDDING/UPHOLSTERY Simply White / Designer's Workroom, 35

FLOORING/TILE/CARPET

A-1 Flooring Canada, 4 Alfieri Floor Experts, 9, 44 Golia Flooring, 27 Lincoln Flooring & Design, 12 Professional Carpet Systems, 35

GARDEN CENTRES/

GREENHOUSES/FLORISTS Vermeer's Garden Centre & Flower Shop, 38

HOME ACCENTS/HOME DÉCOR/ FURNITURE/COLLECTIBLES Re-fine[d] Paint Co Custom Furniture & Cabinetry Respraying, 38, 44 Simply White / Designer's Workroom, 35 Stoney Creek Furniture, 11 Ten Thousand Villages, 34 The Furniture Gallery, 45, 47 The Log Cabin Gift Shoppe, 39 The Painted Bench, 39

HOME ENTERTAINMENT Thomas TV, 39

HOME IMPROVEMENTS/ RENOVATIONS

> Tucker Homes, 48 Windrush Hill, 16

HOME SECURITY Regional Signal, 25

INTERIOR DECORATING/

INTERIOR DESIGN/STAGING Elegant Living Decorating, 16 Liv 4 Design, 38, 44 Simply White / Designer's Workroom, 35

KITCHEN & BATH

Bathworks, 25 Distinctive Designs & Cabinetry Inc., 13 Re-fine[d] Paint Co Custom Furniture & Cabinetry Respraying, 38, 44 Timberwood Custom Kitchens Inc, 23

LAWN & GARDEN DeKorte's Landscaping, 17 Tree Amigos Landscaping, 44

LIGHTING

Don's Light House, 29 Elm Ridge Lighting & Interiors, 16

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directory

LANDSCAPE DESIGN/LANDSCAPING/

MOVING & STORAGE Mountaineer Movers Limited, 38

NON-PROFIT ORGANIZATIONS

Community Care, 34 Habitat for Humanity, 34 Ten Thousand Villages, 34

OVERHEAD/GARAGE DOORS

Yarnell Overhead Doors, 23

PAINTING & DECORATING

Benjamin Moore Decorating Centres, 38 Colour & Design Center, 16 Re-fine[d] Paint Co Custom Furniture & Cabinetry Respraying, 38, 44 The Paint Can, 9, 44

PLUMBING

Bathworks, 25

REAL ESTATE

Royal Lepage - Cindy Raskob, John Raskob, 3 Royal Lepage – The Roman Grocholsky Team, 5

RUG/CARPET CARE/CLEANING

Professional Carpet Systems, 35

STAIRS/RAILINGS

Amber Stairs & Railings Inc., 23

WINDOW FASHIONS

Benjamin Moore Decorating Centres, 38 Colour & Design Center, 16

WINDOWS & DOORS

Crowland Sash & Frame Ltd., 25

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