

people

comfortable HOME HEATING

PHOTOGRAPHY BY DAVE POWERS

Fall is here, leaves are turning, and thoughts are turning to those of warmth and comfort. Now's the time to upgrade your home heating system to keep your family cosy. We've scoured the countryside to find heating experts to help, so when the north winds howl you won't be left out in the cold.




◀ Pat Gingrich, Sales Friendly Fires, Cobourg


TELL US ABOUT YOUR
TEAM AND SERVICES.

Friendly Fires provides a wide variety of products designed to enrich your living experience. From saving money on home heating with pellet or wood burning products, to making fantastic guaranteed returns on investment with solar energy. Personalized service and support from start to finish is why our customers keep coming back.


WHAT TRENDS ARE YOU WORKING WITH THIS YEAR? Our showrooms reflect the latest trends in modern gas fireplace design, state-of-the-art barbecues, charcoal kamado grills and smokers, as well as accessories that turn your backyard get together into an event that will have your guests asking "When are we doing this again?"

WHAT ARE YOUR FUN PLANS FOR FALL? I will be fishing a lot this fall. Beautiful scenery, no traffic on the lake and a great time to catch big fish. *Continued on page 54*






120 Ontario Street, Cobourg
MLS 130749 \$989,000



882 Carlisle Street, Cobourg
MLS 131573 \$589,500



9 Pebble Beach Drive, Cobourg
MLS 131586 \$1,680,000

Marianne Wilson, Sales Representative
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◀ **Michael Barry, Owner**
Comfort Zone Heating and Air Conditioning, Cobourg
WHAT IS YOUR SPECIALTY? Everything hot and everything cool. We have geothermal, propane and natural gas. We do custom homes, so lots of boiler systems and in-floor heating.
WHAT ADDED VALUE DO CLIENTS RECEIVE WHEN THEY CHOOSE COMFORT ZONE? Everything we do is guaranteed. We have excellent customer service, 24 hours a day, 365 days a year. Everything is done right the first time by licensed contractors, who are all our own employees. We don't use sub-contractors.
WHAT IS YOUR FAVOURITE FALL ACTIVITY? I like boating in the fall. I like being out on the water relaxing away from my cell phone!



▶ **Nancy Boivin, Business Owner**
& Candace Wannamaker, Office Manager
Rene's Total Home Comfort Ltd., Campbellford
WHAT IS UNIQUE ABOUT RENE'S TOTAL HOME COMFORT? Rene's Total Home Comfort is a family-owned business located in a small town, so our customers always receive fast service with a personal touch.
WHAT CAN PEOPLE DISCOVER IN YOUR SHOWROOM? At Rene's, we carry a large variety of Napoleon fireplaces, wood stoves and furnaces in our showroom along with other great brands like Blaze King and Kingsman.
WHAT WILL YOU BE MOST GRATEFUL FOR THIS THANKSGIVING? This Thanksgiving we will be most grateful for family, friends and being able to go to work every day with great people in a great town.



◀ **Logan Malcolm, Manager**
Fires Alive, Peterborough
WHAT'S NEW IN YOUR STORE? The amazing Black Olive pellet-burning grill. Canadian made with a focus on quality, the Black Olive is versatile, easy to use and features unbelievable moisture retention. Designed for the Canadian climate, it can smoke, bake, roast, grill and sear all your favourite meats... and add amazing flavour!!!
WHAT ADVICE DO YOU HAVE FOR HOMEOWNERS WHO WANT TO INSTALL A FIREPLACE? Honestly... come talk to me. There have never been so many options available to consumers, it can be overwhelming. With over 80 years of combined family experience, Fires Alive will help you make the right choice for your home and lifestyle.
WHAT IS YOUR FAVOURITE FALL ACTIVITY? I really enjoy getting outside, hitting the trails on my ATV and fishing at the cottage; enjoying the change in season.

▶ **Dan Koets, President**
D. Koets Plumbing & Heating Ltd., Brighton
WHAT SETS D. KOETS PLUMBING & HEATING LTD. APART FROM OTHER HEATING AND PLUMBING BUSINESSES? We are a family-owned business serving the Northumberland and Quinte areas for over 36 years. We are proud to have been voted number one plumber for 17 years by the Reader's Choice Awards. As a business, we believe in giving back to our communities by sponsoring local sports teams and serving on service clubs, such as Rotary.
HOW IS TECHNOLOGY CHANGING HOW WE HEAT OUR HOMES? Today's furnaces are more efficient, more compact and safer to operate than systems in previous years. In-floor heating provides efficient radiant heat, which is especially beneficial in basements.
WHAT IS YOUR FAVOURITE FALL RITUAL? Fall is the perfect time for a drive through the rolling hills of Northumberland to enjoy the beauty of autumn leaves. OH

