

PEOPLE SKILLS

THIS ROSTER OF BUSINESS EXPERTISE CAN
MAKE ALL YOUR HOME'S WISHES COME TRUE.

PHOTOGRAPHY SANDY MACKAY

LEANNE GEORGE

Fresh By Leanne

Fresh by Leanne is a full service flower shoppe celebrating nine years in business. Fresh offers flowers, plants, home décor and a fun, comfortable, aromatic environment to browse or hang out in. Leanne's motto is "Do what you love. Love what you do."

AT WORK

How Many Weddings: Let's just say "lots" and 2020 is already gearing up to be a busy year. **Favourite Bridal Bouquet:** Pretty much every weekend, we design a bridal bouquet for one of our brides that I look at and say "I want to get married again, so that I can have this as my bouquet."
Flowers That Last: Lisianthus, blue thistle and ranunculus are among my favourites.
Trending: Organic, natural-looking arrangements, as well as succulents or cacti.



AT HOME

Neighbourhood: Quiet street just outside of Midland with the best neighbours ever! **Latest Project:** Our pool house, backyard living. **Grateful For:** All aspects of my life but especially the relationship my two kids, Ethan and Charlotte, share with each other. It truly melts my heart. **Summer Plans:** Baseball (go Ethan!), lazy summer pool days, and weddings.

AT WORK

New Products: Prefinished interior panelling and exterior soffit material. **Always In Stock:** Western red cedar, white pine lumber, Douglas fir lumber and timbers, lodgepole pine, pressure-treated lumber. **Best Sellers:** Pressure-treated lumber, western red cedar, Douglas fir and white pine. **Trending:** Custom milling of specialty profiles, flooring and prefinished products.

PAMELA NIKOLOVSKI & RICHARD O'MARA

Trans Canada Wood Products

Often referred to as a hidden gem, Trans Canada Wood Products is not your typical lumberyard. With over 150 years' experience amongst their friendly staff, they specialize in providing customers with quality products that are readily available. Whether it be interior panelling, flooring, post-and-beam structures, decks or fencing, they can assist you with supplying your next home project.

Continued on page 66

AT HOME

How I Start My Day:

Richard: Read the daily news.
Pamela: Coffee, much needed when preparing my three children for school and daycare. **Latest Project: Richard:** Cottage addition. **Pamela:** Staining my fencing with Cutek. **Vacation Plans:** **Richard:** Mexico in the winter. **Pamela:** Spending time at the family cottage.





AT HOME

New Project: David: Creating an outdoor terrace overlooking the lake.
Kelly: Landscaping my backyard.
Favourite Room: David: Family room.
Kelly: Kitchen. **Vacation Plans:**
Kelly: Anywhere in Europe.
David: The golf course.

AT WORK

Specialty: Service.
Sales Strategy: Identify your target market, price your property according to the current market and reach as many buyers as possible.
Advice For Sellers: Buyers are savvy and educated with the real estate market so price your property according to the market in which you are selling.
Advice For Buyers: Buy what you can't change.

DAVID WAGMAN & KELLY LAZAR

Forest Hill Real Estate Inc., Brokerage

Forest Hill Real Estate Inc. is a boutique service brokerage with vast resources and an emphasis on technology. David Wagman, one of the managing partners, formed a real estate partnership with Kelly Lazar. Together they service and sell in the GTA and Lake Simcoe. Their comprehensive marketing approach, aggressive negotiation skills to keep dollars in their clients' pockets and a personal responsiveness make you wonder if they ever sleep.



JOEL LAURIN

JVL Homes Ltd.

This second-generation custom homebuilder is fully dedicated to building and making their clients' visions a reality. Every single home built by JVL Homes Ltd. has a unique style, design and creative touch, which makes building these homes fun and exciting.

Continued on page 68

AT HOME

Neighbourhood: I live in the country.
Current Project: En suite bath and walk-in closet reno. **Favourite Room:** Our newly completed screened-in porch.
Seasonal Recipe: Anything barbecued.
Spring Activity: Getting the pool, porch and deck ready for summer parties.

AT WORK

Current Project: 8,500 sq. ft. country-style home with unique rustic finishes.
Next Project: Single-level home with 50-foot indoor lap pool.
Interior Trend: Lots of wood finishings.

JEREMY BUCK

Di Pietra Design

Di Pietra, meaning “of stone” in Italian, represents just what they do at Di Pietra Design. They are a manufacturer that designs, fabricates and installs stone products. Pride of craftsmanship has been their reputation for over 30 years.



AT HOME

Neighbourhood: Barrie.
Vacation Plans: Italy to buy more stone. **Current Project:** Remodelling the showroom.
Summer Recipe: Spinach salad with goat cheese and beets (check out Jeremy’s recipe at ourhomes.ca/mag/beetsalad).

AT WORK

Best Seller: Bellissimo Quartz starting at \$87 a square foot. **Most Exciting Trend:** Feature stone walls. **What’s Next:** Shiplap and wood tile.
Trick Of The Trade: Discount doesn’t mean value.



PHOTO: WALTER FRANCZYK

AT HOME

Neighbourhood: On the lake, in the Village of Rosseau. **Favourite Room:** My Muskoka room. It’s perched overlooking the lake, amongst the trees.
Current Projects: There’s always something on the go. In the summer it’s my gardens.
Favourite Meal: Sunday dinner, when the family comes home. **How To Relax:** I start my day and end my day with a waterski or swim.

AT WORK

Current Projects: One on Lake Vernon and one on Lake Muskoka, with two totally different styles. **What’s Fun At Work:** We strive to embrace the clients’ unique style, while creating an environment that fosters years of memories for their family. **Inspiration:** Nature, beautiful fabrics, cool tiles and great kitchen designs. **Trends:** Modern rustic.

LENA PATTEN

HillTop Interiors

With interior designs grounded in each client’s personal experiences, the result suits their home, their life and their style. The team at HillTop listens to clients and translates their ideas into what they’re looking for. HillTop helps them make the right decisions by bringing in expertise in furnishings, style, size and colour. Inspired by nature, infused with some of the Muskoka tradition, HillTop’s designs enhance the cottage experience.

Continued on page 70



AT HOME

Neighbourhood: Southwest Barrie. **Current Update:** Planning phase of a new deck/solarium. **Just Bought:** Oversized art for styling. **Summer Activity:** Trail running and road biking.

AT WORK

Design Philosophy:

Refreshing your home seasonally is a must. It always feels fresh and creates a total sense of newness to your space. **Exciting Trend:** Bold geometric patterns and concrete. **Decluttering Tip:** Stick to one closet or one room at a time or you won't see your accomplishments.

Can't Go Wrong Paint Colour:

Agreeable Gray SW7029 by Sherwin Williams – tried and true.

SHERRY EDWARDS

Art of Staging and Design

Sherry Edwards of Art of Staging and Design is passionately committed to creating beautiful homes, whether you are prepping your residence for sale or turning your existing home into your dream home. Consulting with clients prior to listing their home for sale is a major portion of her service, along with custom full or partial staging. Through the consultation process Sherry will address any negative issues that could lead to a less favourable purchase offer.

Continued on page 72

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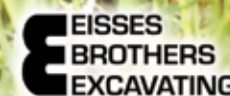
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AT HOME

Neighbourhood: Coldwater for over 30 years. **Current Project:** Directing a theatre production for The Village Players of Coldwater. **Staycation Or Getaway:** East Coast or Northern Ontario. **Barbecue Favourite:** Steak, rare.



PAMELA MARTIN

The Christmas Villager

This year-round Christmas and toy store in Coldwater is in its eighth year. The shop has much to offer – puzzles, greeting cards for all occasions, family games and crafts as well as amazing and unique Christmas décor items. There are items in store from Russia, Germany, Lithuania, Poland and, of course, Canada.

AT WORK

Current Project: Russian nesting dolls, Moosenut ornaments and birch tree ornaments. **Trending Toys:** Yellies, Wrapples and TY Flippables. **Old Favourite:** Raggedy Ann, Lamb Chop, My Little Pony, Strawberry Shortcake and Playmobil. **Stocking Stuffer:** Card games, brain teasers, stuffies, mugs and ornaments.

Continued on page 74



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LOT 3
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RICE WORKS



**PATRICIA BELFRY,
PAM BRODIE, LYNDA HOOK,
MARY MOREAU &
DEBBIE ALLAIN-MICHAUD**

Georgian Bay Garden Tour

The 2019 Georgian Bay Garden Tour will be a celebration of 25 years of Garden Tours in Midland, Penetanguishine, Tiny and Tay. There will be 25 gardens to visit. All ticket proceeds for this year’s tour will benefit Hospice Huronia’s bereavement support program.

GEORGIAN BAY
GARDEN TOUR

Tour Date: Saturday, July 13, 2019.
Number of Gardens: 25.
Ticket Price: \$25.
Charity: Hospice Huronia.
Theme: 25th Anniversary.
Style: Each garden and participating gardener has their own style! **OH**

SEE OUR DIRECTORY FOR ALL CONTACT INFORMATION.

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