

people

THEY'VE GOT YOU COVERED

Here are five experienced Ottawa businesses that take the guesswork out of your home's needs.

COSIMO ZACCONI

Principal, Canterra Design & Consulting Inc.

How do you serve homeowners? We're a full-service architectural design firm specializing in distinctive custom homes, urban infill developments and large-scale additions/renovations.

What makes your business stand out? Twenty-two years of experience. We provide a high level of quality and expertise, putting the utmost attention into every custom home-design project. We strive for perfection in our workmanship, and aim to exceed our client's expectations.

What are the keys to working on a new project for you and the homeowner? Establishing a comfortable working relationship, one of mutual respect. Ensuring the client has a high level of trust in our abilities to make design decisions and provide advice. Listening closely to clients' requirements and being able to answer their questions.



PHOTOGRAPHY JESSICA DEEKS




STEPHEN SAMMON, PATRICK YOUNG, Painters; WENDY BARRON, Manager; BRAD ROBBINS, Painter; LAMAR WILLIAMS, Marketing; DAVID BARRON & ETIENNE DUPUY Owners
CertaPro Painters

How do you serve homeowners? We have our Certainty Service System that ensures you, as a customer, only have to tell your story once. We spend the time up front to detail the estimate in your home. We want you to get a great paint job AND enjoy the CertaPro experience. We work hard to make the painting process as stress-free as possible for our customers.


Describe your team: We hire our team on two key criteria: highly skilled and a great attitude. Arguably, both are important for our sales people, office staff and painting crews.

What can homeowners expect from your company? We ascribe to four key values: deliver what we promise, respect the individual, have pride in what you do and practise continuous improvement.

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people

MATTHEW LITTLEFIELD
Manager, Interstone Marble And Granite Ltd.

How do you serve homeowners? We tour our clients through our warehouse personally, where we assist them as they make their selection from our vast assortment of materials such as granite, marble and quartz.

What makes you unique? We have a HUGE variety of materials and options to suit every homeowner's dream. Our tight-knit team works to make the homeowners' shopping experience the best it can be. Happy customers also refer their friends; word-of-mouth travels fast!

Why should homeowners visit the showroom? If you want the BEST, visit the best. We help homeowners coordinate their renovation project and advise them how to take care of their investment after their renovations are complete.



**BRENT WILSON, President
& GLEN LUCKMAN, CEO**
Dymon Group of Companies

How do you serve homeowners? Dymon offers state-of-the-art storage solutions. Advanced security, total humidity and climate control and exceptional customer service are some of the features that have been very appealing to homeowners.

How would you describe your team? Moving and storage can be overwhelming. We have exceptional people dedicated to identifying and providing unique storage solutions perfectly suited for homeowners.

What can customers expect from this growing company? Dymon is the largest retailer of packing supplies and moving boxes in Ottawa. New services are being continually introduced, including a drop-off shredding service, an eco-friendly plastic bin rental service, and professional in-house moving services.



**SANDRA MCLAURIN, LORI DI
SAVERIO & PETER SUMMERS**
Owners, Spectrum Kitchen & Bath Design

What services do you provide? Design consultation and conceptual drawings, on-site measuring, shop drawings, production drawings, order implementation, scheduling, delivery, installation and follow-up service. We offer exceptional service both before and after job completion focusing on the homeowner's individual needs.

Describe your partnership team: We are a group of professional, dedicated and talented individuals with extensive experience in the kitchen and bathroom cabinet industry.

What can customers expect from your personal service? We specialize in kitchen and bathroom design while offering quality products at competitive prices. Along with our expertise we listen to our client's individual needs and respect their unique tastes in order to create the kitchen or bathroom of their dreams! **OH**

RENOVATING? DECLUTTERING? STAGING YOUR HOME?



✓ RENOVATING?

Renovating is stressful enough without having to worry about damaging your furniture. Protect your belongings during construction with Dymon's world class storage solutions.

Store with Confidence

- Full humidity and climate control for protection
- State of the art security for your peace of mind
- **FREE Truck and Driver at MOVE-IN** for your convenience

✓ DECLUTTERING?

With winter here, what better time to clean out your basement or garage, or declutter your home.

Experience the Dymon Difference

- A storage solution unlike anything you've seen before
- 24/7 access to the things you need at a moment's notice
- Choose a convenient Dymon location near you

✓ STAGING YOUR HOME?

A staged decluttered home sells faster and for a higher price - it's a proven fact. Show off your home by using Dymon's world class storage solutions.

Storage is easy with Dymon

- Flexible month to month leases
- A full range of storage unit sizes
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