



PHOTO: TARA WEST

GO TEAM!

Teamwork pays off! These experts work together to help you successfully complete big home projects – from buying and selling to renovating and decorating.

KALEIGH FORBES, NATASHA MOHAMMED, BAILEY BOWE, DEB WEAVERS & CAROLANN MACKIE

(owner)
The Frugal Decorator

You've moved. Tell us about your new location: We love our new loft studio space in the old Greb Shoe Factory at 72 St. Leger St., Kitchener. We have split up our studio and retail space and are sourcing a new location for The Frugal Boutique. We want the new location to be just right!

What are some of your favourite current design trends? First, commercial graded product for residential application! For example, cutting and binding patterned broadloom intended for hotel use into durable area rugs that are flat pile and perfect for dining or sitting areas or as foyer rugs; they are cost effective and are low maintenance. Second, layering varying heights of coffee tables to create interest and add more function in a living room. Third, using a fabric-covered wood pelmet to highlight a window, show off ceiling heights and create distinctive window treatments.

Easiest way to spruce up a home for the holidays? Do "winter" instead of specifically "holiday." You can never go wrong with white twinkle lights paired with seeded/textured clear glass (alone or as a group) on a dining table or an entry console to add sparkle and shimmer to a special spot for guests.



PHOTO: JASON HARTOG

CHRISTOPHER AMARO, PAUL HAYMAN, SARAH JOHNSON & FREDA LAU

fivewalls realty, brokerage

Tell us about your business: fivewalls realty, brokerage is a free service that matches buyers and sellers with top realtors from leading brokerages. Buyers and sellers have access to agents' verified reviews, past transaction data and recently sold homes.

Why is it so important to connect compatible buyers or sellers and agents? Buying or selling your home is one of the biggest financial decisions you will make in

your life. fivewalls gives buyers and sellers the opportunity to be matched up with trusted realtors who meet their needs.

Can you share a particular success story with us? A recent customer had been struggling to find the right home and she went on fivewalls to find a realtor. Within 48 hours of becoming a fivewalls member, she was matched up with a top realtor and had closed the deal on her dream condo. *Continued on page 58*



PHOTO: JASON HARTOG

BRYAN KLOMP & DAVE ILOTT, Owners KLomPCO Carpentry

What services do you offer? We specialize in residential renovations, including full additions, complete renovations, bathrooms, powder rooms, kitchens, basements, attic spaces, windows and doors, finish carpentry (base, casing, crown, etc.), sheds, detached garages, and more. We also do commercial interiors.

What sets you apart from your competitors? Quality workmanship. We have the utmost confidence in everyone and everything that comes in contact with your project. From the designer to the sub trades, carpenters and apprentices, we treat your home like it's our own. We aim for complete trust with homeowners and open all lines of communication so you can reach us anytime.

Tell us about some of your favourite projects: Early on, Bryan ambitiously took on a two-storey barn project. We had no employees and very little time. We ended up doubling the time allotted, did it by ourselves, and didn't make any money. But it was one of our best projects and solidified our business partnership – and we learned a lot. Similarly, one customer called us desperately seeking a carpenter to hang two interior door slabs. Although it was small, we completed the job in about an hour and had a homeowner who became a repeat customer. **OH**



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