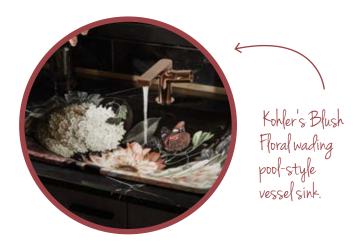
spotlight





THE PLACE: The Ensuite Bath & Kitchen Showroom in London is one of many across Canada. A member of the Emco family of plumbing-related businesses, London's Ensuite showroom was the company's first in Ontario when it launched 15 years ago. That was the era of oversize jet tubs and bathroom fireplaces, lead consultant Braden Freer wryly notes, a far cry from the high-style inspiration reflected in today's showroom vignettes and product displays: exquisite sinks and tubs, brushed gold faucets, techie toilets and spa-style showers. Kitchen fixtures are also available though most people visit The Ensuite when doing the bathroom.

THE STYLE: The Ensuite stands out in London for intelligent service manned by three showroom consultants. Booking an appointment is recommended. "The choice is overwhelming," Braden says, adding he and his team have learned to quickly assess the needs of local builders, contractors and the general public then navigate what's available to suit them. Braden and consultants Kurtis Ford and Connor Antram have a depth of knowledge across many brands. They have travelled widely to visit suppliers such as Hansgrohe in Atlanta. "We each got into a shower to experience it," Braden recalls of the trip, adding that dozens of shower heads may look good but they won't all function well.



HOT PRODUCTS: Kohler Verdera Voice lighted mirror embedded with Amazon Alexa. Kohler Real Rain shower panel. Kohler DTV digital shower. Numi "intelligent" toilets by Kohler, \$6,000 to \$15,000, and Kohler cleansing seats, \$260 to \$4,000. More Canadian lines than ever before are available, such as Quebec-based Riobel, Produits Neptune and Fleurco. Brizo's new Levoir line and luxe steel finish and matte black faucets and fixtures from Kohler, Riobel and Fleurco are very popular.







FUN FACT: "Are you a bather or do you prefer the shower?" That's how Braden, Connor and Kurtis often open the conversation with bath reno clients.

STAFF FAVOURITES: Braden: Kohler's Composed collection in titanium. Kurtis: AXOR Massaud nature-inspired designs. Connor: Hansgrohe Raindance Select E300 showerhead.

ADVICE: A house should have at least one tub.

GET THERE: 944 Leathorne St., Unit 1, London 519.457.3626 | ensuiteontario.com/london он

